



# Commercial Credit Structuring

## CONTACT CHAIR

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## PEOPLE

Sigmund Fleck  
Scott Klein

## INDUSTRIES

Banking and Financial  
Services  
Healthcare  
Real Estate

## Overview

### SKILLED AT MAXIMIZING VALUE

We have extensive experience representing clients in all aspects of commercial credit restructuring, insolvency and workout. As counsel to large and small financial institutions, private equity groups, hedge funds and trade creditors, we negotiate and document all manner of credit facilities. Whether you own a troubled loan, or are looking to purchase or refinance one, we have the experience to maximize the value of every dollar.

### A MULTIDISCIPLINARY APPROACH AND BIRD'S EYE VIEW

Leveraging our complementary experience in commercial collections and creditors' rights, we offer keen insight into the benefits and drawbacks surrounding different commercial restructuring methods. Our knowledge of the potential pitfalls of certain credit structures, as well as debtors' tendencies and behaviors, affords us a bird's eye perspective of the restructuring process. With this background, we work to achieve your goals, while minimizing your risk.

### EXPERIENCE

- Represented private lender in restructuring multi-million-dollar loan portfolio with multi-state retailer.
- Represented private equity group in lending multi loan portfolio to real estate developer.
- Restructured multi-loan portfolio for regional bank to medical care provider.